

Story 2: Test of Satisfaction and Loyalty



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Representing: *Refugees (Iraqi)*

The Story: One day a young man walked into a store and asked, “Can I use your phone?”. When the owner looked at the young man's face, he thought he was a smart and trustworthy person and gave him permission.

The young man picked up the phone and dialed a number.

...After the phone rang for a short time... a woman that sounds to be elderly answered. The store owner was standing very close by and could hear everything that was being said. The young man asked the old woman if she needed an employee. He told her that he was good at gardening, that he could take good care of the plants and keep the garden clean. But the woman refused:



“Thank you, my son, but I already have an employee who does all these jobs,” she told him.

The young man then told the old woman that he could also keep the house, wash and clean the car, and do whatever else was needed. But again the woman refused and said:

“Thank you, but as I said, I already have an employee who does all these things.”

The young man replied that he could do all this work for half the salary of her current employee. But the woman said:

“I told you, I already have an honest employee who does all these jobs skillfully. I'm very happy with him” and once again rejected the young man and hung up the phone.

The owner of the store was impressed by the conversation he witnessed. He really liked the young man's perseverance, hard work and polite manners.

“If you want to work so much, you can work here with me,” he said, offering the young man a job.

But the young man's answer surprised the store owner:

“Thank you sir, but I already have a job. The person I just spoke to on the phone was my boss. I wanted to know how satisfied he was with me and I am very happy to know that she was indeed satisfied with me”.

The store owner was even more impressed by this answer. He called out to the young man who was preparing to leave the store and made a new offer:

“If you work with me, I will pay you twice as much as you earn now. And you will do much less work than you are doing now, so you will be less tired.”

Flattered, the young man turned to the store owner:

“Thank you very much. But my boss rejected someone who could do all the work I do at half the cost, for me. She wouldn't let me go. I won't leave him either, no matter how much more money I can earn,” and then he left the store.

Story Moral: *“Loyalty is a very important virtue and it is mutual: if you want someone to be loyal to you, you need to be loyal to them.”*